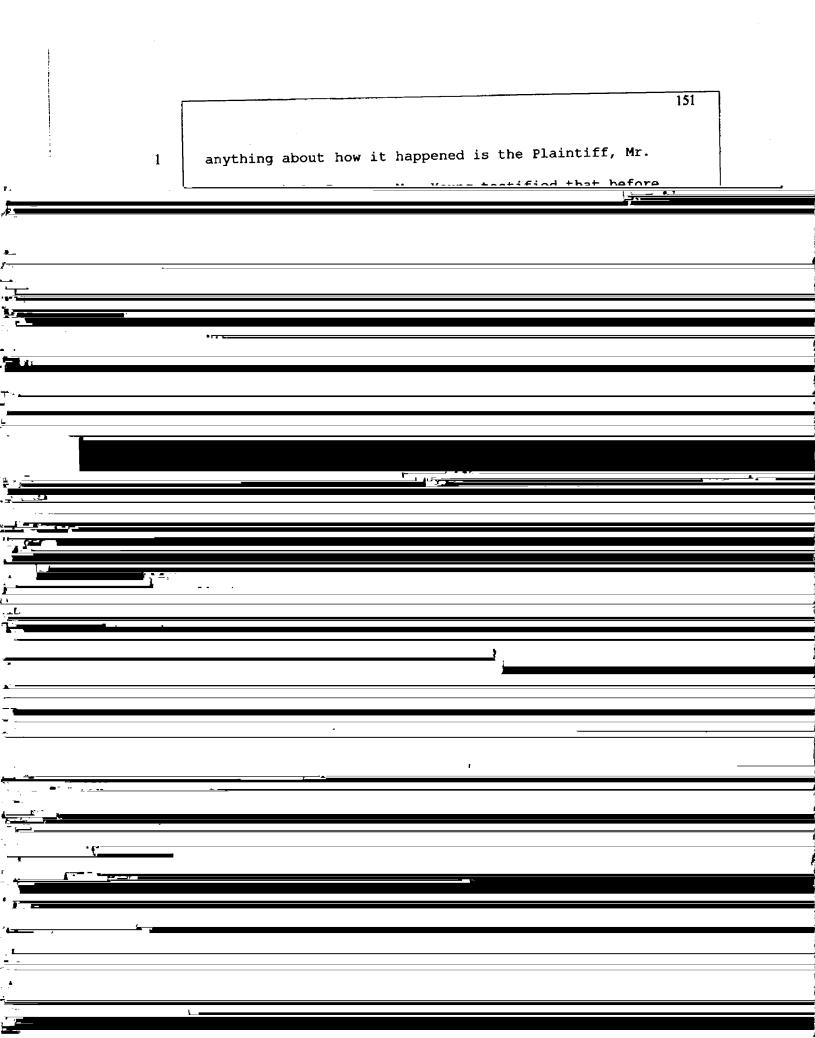
THE COURT: Defense. 1 MR. STEPHENSON: (Inaudible.) (Counsel returns to trial tables.) Okay, members of the jury, when I gave you the instruction on contributory negligence which is also 5 covered in the written instructions, it's the Defendant has the burden of proving by preponderance of the 7 evidence that the Plaintiff's negligent was the cause of 8 an injury. 9 If I said it was the Plaintiff's burden I 10 apologize. 11 Now, at the end of all argument I'll have some 12



employee at the time this accident happened. They admit that he was acting within the scope of his employment with them on this particular day. And they admit that he was the only driver that they had that was in the vicinity of this intersection and this accident at the time of this accident; around 12:00.

And what's Mr. Quade tell you? That yes, he could have been in this area because he goes through there all the time. He lives right by there. That's how he goes home. He can tell you that he usually comes through this intersection but he can't tell you if that's what he did on March 13th, 2006.

He can't tell you if he went straight on March,

2000 -- March 13th. He can't tell you is he used a turn

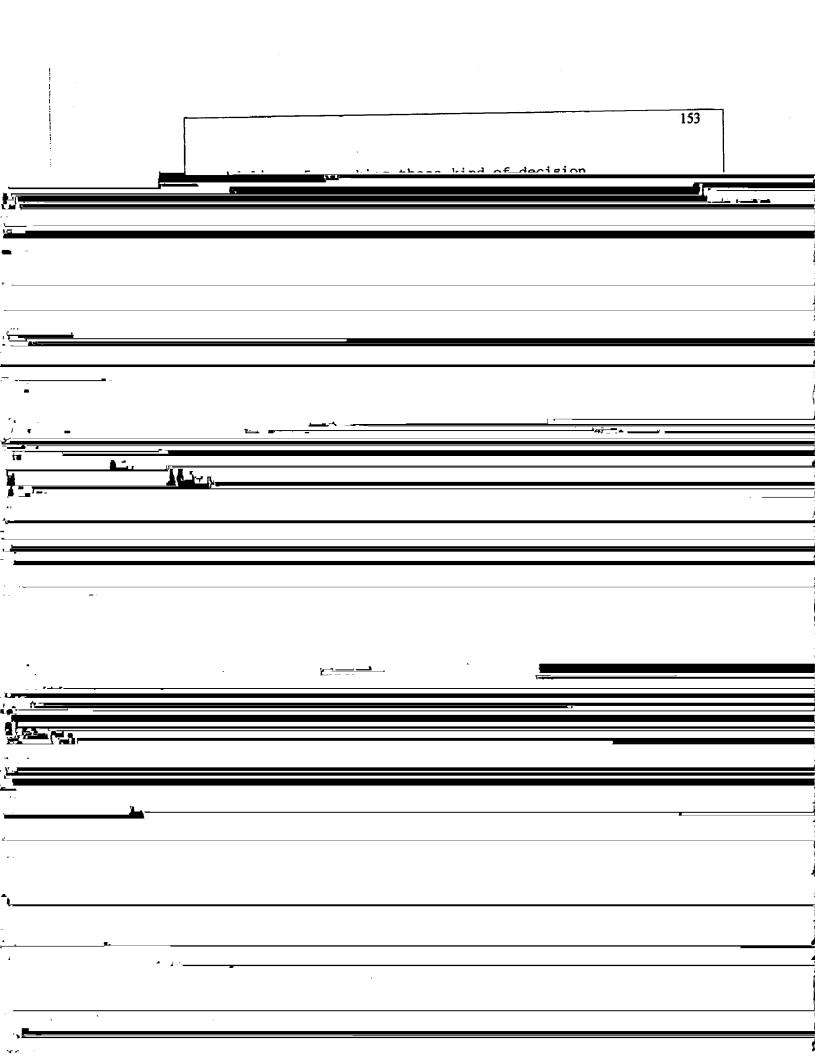
signal on March 13th. He can't tell you whether Ted

Ervin's car was there on March 13th. He can't tell you

if Ms. Young's car was there on March 13th.

Mr. Quade has nothing to say about how this accident happened other than what he normally does which he can't say happened in -- on this day.

And the reason I'm talking about that is is you just heard the instructions that the Court gave. The Judge talked about witness testimony and how do ya -- how





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	All he said was is that he had to estimate the	
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	distances because he's not an engineer and he didn't have	
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again we're back to the instructions that the Judge gave, he did what a reasonable person would have done. He was traveling at a constant speed in his turn lane when a very large vehicle that he thought was full of a flammable liquid came over. He did what a reasonable person would do which is he went in the opposite direction of that oil tanker as quickly as he could.

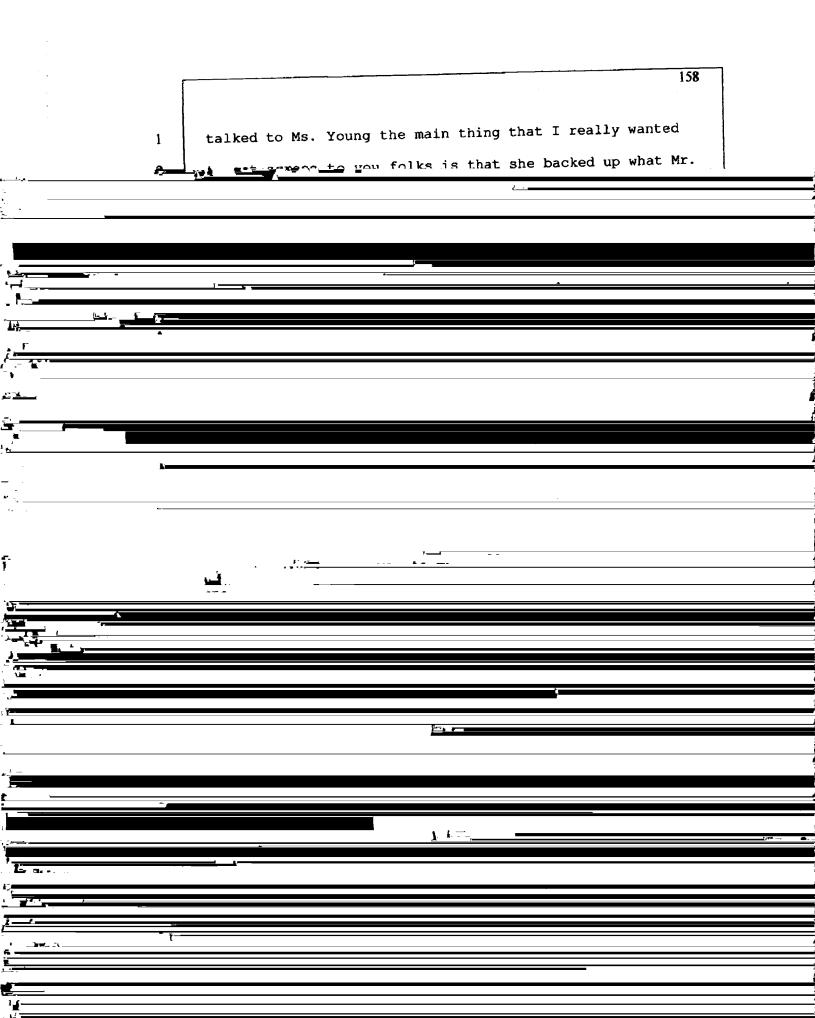
Be -- because he knew that it presented an immediate danger to him. And he testified that he didn't have time to see what was in the other lane because of the danger. And what the Judge told you about evaluating whether somebody was reasonable or not is, is that you have to look at the reasonableness of what they did in light of the situation that they were in.

And Mr. Ervin was in a situation where a large, dangerous vehicle came into his lane and he had to decide the best thing to do right away (fingers snapping) like that. He didn't have time to sit and think about it so he did what a reasonable person would do. He steered to the left in the opposite direction as quickly as he could.

Now, it turns out that there was another vehicle in that lane. Ms. Young is in the unfortunate position of being a party to this case because she happened to be in one of -- driving one of the cars that

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	was involved in this accident. You're gonna have to
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	determine whether there's something she could have done
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 you're gonna -- if you're gonna get into one of these turn lanes you've gotta cross that dividing line. You've gotta go from a through lane into a turn lane. And the instructions the Court just gave you say that when you have to do that you can (unintelligible) change lanes here when it's safe to do so. You gotta make sure it's safe to do so before you do it.

And what's more likely than not that happened

jump over into the next lane. He'd have no reason to do that and if he was gonna get into that lane he would be in the wrong place because he has to make a right after he makes this turn.

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So Mr. Ervin's got no reason to ever be in this left-most lane unless something forces him into it which would be the truck that Ms. Young didn't see before the accident but when Mr. Ervin pointed it out to her at the light she saw it and she admitted that too.

So, we know that a Baltimore Tank Lines vehicle was there. We know that it came into Mr. Ervin's lane and we know that that caused the accident. I'd submit to you that that's what more likely than not and I'd ask you when you fill out that Verdict Sheet what it should say, it—should say that Baltimore Tank Lines was negligent and

burden to show that that's more likely than not if the accident happened the way he says it did.

Mr. Ervin was contributorily negligent, that burden shifts to them. They have to show you by preponderance of the evidence that he was contributorily negligent.

And I submit to you that they can't do that because nobody saw what happened except for Mr. Ervin. And in the absence of any direct evidence that he was negligent you should find that he wasn't.

So I'm gonna ask you to render a verdict that

